

**Programme Name: B.B.A., LL.B. (Hons.)**

**Programme Outcomes: On completion of this program, a student would have in depth understanding of the following:**

1. Understand and identify key concepts in corporate law and the field of management education.
2. Effectively communicate by engaging in a persuasive style, and demonstrate oral advocacy skills in a clear and objective manner.
3. Successfully analyze a situation and collaborate effectively with others on a variety of legal issues.
4. Recognize, evaluate and resolve ethical dilemmas in legal and other professions.
5. Employ appropriate legal analysis by reasoning and problem solving skills to arrive at solutions to legal problems.

**Program Specific outcomes:**

1. B.B.A. L.L.B is an opportunity for learners to specialize in Management along with law.
2. Apart from imbibing knowledge of law, the course allows learners to acquire skills by understanding subjects like Finance, Marketing and Management, as well as some unique courses like Data Science and Artificial Intelligence, Corporate Finance, Business Environment, Business Communication etc. and their influence and interdependence on Law.
3. As students also get exposure to subjects like seminar paper, legal writing, moot court, internship, professional ethics in the course give an edge to the learners for international outreach and business.
4. The program allows learners to understand law in much more detail, thus helping them become better management professionals with comprehensive understanding of law.

Year	Semester	Course/Module	Course Outcomes
I	I	General English	The learners will get the required training in LSRW through the prescribed texts through which they: 1. Can write simple and meaningful sentences with proper punctuation. 2. Can understand general aspects of word expression. 3. Can use effective communication strategies professionally and in everyday use.
I	I	Management I (Principles of Management)	After the completion of the course students will be familiar with various management and business concepts. The case studies and relevant articles will provide a base to help students understand the practical application of these concepts in the Corporate domain.

I	I	Marketing I (Principles of Marketing)	After completion of the course, students would be able to: <ol style="list-style-type: none"> <li>1. Have an in depth understanding of the marketing planning process.</li> <li>2. Develop and implement integrated marketing strategies for products.</li> <li>3. To create a marketing orientation as a multidisciplinary approach is needed in today's competitive world.</li> <li>4. The students will have an in-depth understanding of marketing concepts, importance of environment scanning for marketing, analyzing markets from business and consumer perspective, Market segmentation, competitive strategies, P's of marketing, Trends in marketing and applicable case studies.</li> </ol>
I	II	Contract I	<ol style="list-style-type: none"> <li>1. Acquaint with the conceptual and operational parameters of various general principles relating to contract law.</li> <li>2. Equip with the basics of contract law so as to enable them to apply it effectively on the various disputes related to contracts.</li> <li>3. Examine the essential elements of a contract and how a contract can come to an end.</li> </ol>
I	II	Legal English	<ol style="list-style-type: none"> <li>1. will be able to comprehend the complexities of legal language (esp. in India)</li> <li>2. can apply the principles of drafting to effectively demonstrate writing in a persuasive style</li> <li>3. can take a judicious view by challenging the general assumptions of law on the changing human emotions and reason of the day can analytically examine and construct law through the ethical sentiments of literature.</li> </ol>
I	II	Legal Writing	<ol style="list-style-type: none"> <li>1. Understand, comprehend and write primitive legal language with ease.</li> <li>2. Being able to effectively and efficiently brief and analyze cases.</li> <li>3. Implementing the correct use of language while writing academic papers and drafting articles for publication.</li> <li>4. Develop the skill set for argumentative construction as required in Court Documents.</li> </ol>
I	II	Marketing II (Consumer Relationship Management)	Students will be able to: <ol style="list-style-type: none"> <li>1. Familiarize with the various marketing and concepts related to consumer relationship management.</li> </ol>

			<ol style="list-style-type: none"> <li>2. It will help students to understand the practical application of these concepts in the realm of business.</li> <li>3. Can understand concepts of Customer retention, Customer Loyalty, E-CRM, Privacy issues in CRM, Trends and Challenges in CRM.</li> </ol>
I	II	Management II (Data Sciences and Artificial Intelligence)	<p>After the course is completed the</p> <ol style="list-style-type: none"> <li>1. Students will be able to understand the scope of Information Technology in business and society how it has evolved and where it appears to be headed.</li> <li>2. They will also be able to comprehend different issues associated with IT in our society that requires legal intervention.</li> </ol>
II	III	Contract II	<ol style="list-style-type: none"> <li>1. Acquire conceptual clarity about Special Contracts of Bailment, Pledge and Agency.</li> <li>2. Shall develop an understanding of the concepts of Indemnity and Guarantee.</li> <li>3. Understand the Sale of Goods Act with reference to a contract of Sale, its essentials, rights and duties of buyers and sellers, conditions and warranties etc.</li> <li>4. Evaluate and Comprehend Indian Partnership Act and Limited Liability Partnerships.</li> </ol>
II	III	Law of Crime (IPC)	<ol style="list-style-type: none"> <li>1. Comprehend the different forms of punishment, inchoate crime and learn about the general defenses available in Criminal law.</li> <li>2. Understand different offences against Human Body such as Culpable Homicide and Murder.</li> <li>3. Understand different offences against Women like Rape and Outraging the Modesty of a Woman, Stalking, and Voyeurism &amp; Offences Relating to Marriage such as Bigamy, Adultery etc.</li> <li>4. Comprehend different offences against Property such as Theft, Extortion, Robbery, Dacoity etc.</li> <li>5. Develop an understanding of different offences against the State and against peace and tranquility of State.</li> <li>6. Develop an understanding of different offences relating to Elections like Bribery, taking or giving of any gratification, Personation at Elections and Offences affecting the reputation of a person namely Defamation.</li> </ol>
II	III	Management III (Management of Socially Relevant Businesses and	<p>At the end of the course the</p> <ol style="list-style-type: none"> <li>1. Students will have a basic understanding of environmental issues and its impacts globally.</li> </ol>

		Corporate Social Responsibility)	<ol style="list-style-type: none"> <li>2. They will also understand the causes and effects of climate change policies and its ratification on businesses globally.</li> <li>3. The main aim is to make them understand the importance of socially relevant business and corporate social responsibility.</li> <li>4. By the end of the semester the students would be having a better understanding of how businesses devise their business strategy and link it with their environment.</li> </ol>
II	IV	Criminal Procedure Code	<ol style="list-style-type: none"> <li>1. The important functionaries under the Code.</li> <li>2. The rights of the accused and the Constitutional right of Legal Aid to the indigent.</li> <li>3. Types of offences.</li> <li>4. Types of Trial.</li> <li>5. Concept of Bail.</li> <li>6. The investigating and the Judicial Process like arrest, investigation, formal charge, defense by the State and accused, resulting in acquittal, discharge or conviction of the accused.</li> </ol>
III	VI	Drafting, Pleading and Conveyancing (Clinical)	<ol style="list-style-type: none"> <li>1. Draft important Court Documents related to Bombay High Court and Supreme Court.</li> <li>2. Draft important documents such as criminal complaints.</li> <li>3. Draft and analyze plaints, written statements and agreements.</li> <li>4. Draft and analyze documents related to conveyancing.</li> </ol>
III	V	Constitution II	<ol style="list-style-type: none"> <li>1. The basic understanding about the functioning of different organs of the government.</li> <li>2. The inter-relationship between the organs of the government.</li> </ol>
III	VI	Banking & Insurance Law	<ol style="list-style-type: none"> <li>1. On completion of this program, a student would have in depth understanding of laws relating to Banking and Insurance</li> <li>2. To acquire application oriented knowledge and develop understanding about regulatory framework of Banking and Insurance Operations in India.</li> <li>3. To develop understanding and acquire application oriented knowledge for Rules, Notifications and Circulars issued by Regulators from time to time to take care of contemporary and relevant issues.</li> <li>4. To critically analyses the legal framework and various policies pertaining to both Life Insurance and General Insurances.</li> </ol>

III	VI	Company Law II	<ol style="list-style-type: none"> <li>1. To teach Company Law in relation to the necessary legal framework to be adopted in the day to day functions of the company.</li> <li>2. To cover various facets of Company Law such as Meeting of the Board and its Powers, Special Frauds Investigation Office, Compromise, Arrangement and Amalgamations of Companies, Prevention of Oppression of minority shareholders and Mismanagement of the company.</li> <li>3. To understand the process of Winding up of the Companies. The Role of the securities market regulator, SEBI in regulating the affairs of listed companies to ensure good corporate governance.</li> </ol>
III	VI	Law of Evidence	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. The students will be able to understand substantive and procedural provisions of the Evidence Law.</li> <li>2. Students will be equipped with knowledge of various strategy followed by adjudicatory process by indicating the degree of veracity to be attributed to 'facts' before the court.</li> <li>3. Students will be able to demonstrate their in-depth knowledge and critical understanding by appreciating the concepts and principles underlying the law of evidence and identify the recognized forms of evidence and its sources.</li> <li>4. Students will be able to demonstrate competence in dealing with its implications of the art of examination and cross-examination, and the shifting nature of burden of proof with deep knowledge and professional competence.</li> <li>5. Students will be able to decide the admissibility of piece of evidence on based on its relevance and the section under which it will be made admissible.</li> </ol>
III	VI	Administrative Law	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. Develop a conceptual understanding of the key concepts and principles of Administrative law and its present framework in India.</li> <li>2. Recognize the relationship and difference between Administrative law and Constitutional Law.</li> <li>3. Comprehend the working of different Administrative bodies.</li> </ol>

			4. Understand the challenges faced by Administrative law in India and the impact of the judicial trends.
IV	VII	Cyber Law	After completion of the course, students would be able to: <ol style="list-style-type: none"> <li>1. Acquire conceptual clarity about the concept of cybercrime, its requisites and kinds with deference and enabling students to apply the ingredients of cybercrime to a given situation.</li> <li>2. Shall be able in position to differentiate between various types of crime their jurisdictions at national and international level.</li> <li>3. Will be able in position to apply analytical skills of Dispute Resolution in Cybercrime.</li> </ol>
IV	VII	Human Rights	<ol style="list-style-type: none"> <li>1. After completion of the course, students would be able to:</li> <li>2. Understand the basic conceptualization of human rights, its standards at different levels and its moral and philosophical rationale.</li> <li>3. Identify a human right and differentiate it from other rights or moral values.</li> <li>4. Identify a situation involving a question of human rights violation.</li> <li>5. Chart the appropriate response to such violation through identification of the apt enforcement mechanism and procedure.</li> </ol>
IV	VII	Labour and Industrial Law I	After completion of the course, students would be able to: <ol style="list-style-type: none"> <li>1. Understand about labour laws and various other provisions thereby.</li> <li>2. The students shall become aware of the rights and responsibilities of the management and especially workmen and trade unions, compliances and penalties under provided under the labour laws.</li> <li>3. The knowledge of labour laws shall enable students to understand the changes required under the law with reference to its current need in the society.</li> </ol>
IV	VIII	International Humanitarian Law and Refugee Law	<ol style="list-style-type: none"> <li>1. After completion of the course, students would be able to:</li> <li>2. Demonstrate a detailed understanding and critically analyze the impact of International Humanitarian Law norms and case law on domestic law.</li> <li>3. Address contemporary issues in International Humanitarian Law and policy with reference to a variety of legal and non-legal material.</li> </ol>

			<ol style="list-style-type: none"> <li>4. Apply various complex definitions and concepts, that are relevant in the present refugee crises.</li> <li>5. To appreciate the difficulty in the application of International Humanitarian Law, International Human Rights Law and Refugee Law in various factual situations.</li> </ol>
V	IX	Gender Justice and Feminist Jurisprudence	<ol style="list-style-type: none"> <li>1. Discrimination on the ground of sex and non-heterosexuality in the existing law and judicial decisions.</li> <li>2. Jurisprudential explanations for the existing state of affairs.</li> <li>3. The patriarchal nature of state and family and contemporary feminist and queer debates.</li> </ol>
V	IX	Corporate Governance	<ol style="list-style-type: none"> <li>1. Understand the provisions of the Company Law and SEBI Act, the authorities created their under, the powers and duties of the authorities under the above mentioned Acts.</li> <li>2. Apply the various concepts and regulations to the compliances required under the abovementioned statutes and the consequences and liabilities for noncompliance.</li> <li>3. Critically examine the role of Regulators in ensuring an orderly capital market.</li> </ol>
V	IX	Mergers & Acquisitions	<ol style="list-style-type: none"> <li>1. Students will be able to understand the various sections and types of corporate restructuring with the concurrence of the creditors and shareholders.</li> <li>2. The students will be understanding Cross-border Mergers and outbound Investment. They will be introduced to Mergers under various Acts.</li> <li>3. Other regulatory bodies like Reserve Bank of India and the relevant sections of Income-tax Act will also be examined in close detail.</li> </ol>
V	IX	Offences relating to Child & Juvenile Offence	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. Acquire conceptual clarity about the Juvenile Justice Act and comprehend the meaning of Child in need of care and Protection and Child in Conflict with Law.</li> <li>2. Comprehend the offences against Juveniles and the process of their Social Rehabilitation</li> <li>3. Shall develop an understanding of the concepts of Probation and the Probation of Offenders Act</li> <li>4. Understand the role plaid by the Probation Officer in the correction and rehabilitation of the Juvenile.</li> <li>5. Comprehend the protection mechanism provided under the Protection of Children from Sexual</li> </ol>

			Offences Act, 2012.
V	IX	Penology, Victimology and Correctional Institutions	<ol style="list-style-type: none"> <li>1. After completion of the course, students would be able:</li> <li>2. To achieve basic understanding of the principles of law dealing with crime and punishment, penology and its contributions to the modern understanding of crime in society, an understanding considered essential for the profession of a lawyer;</li> <li>3. To provide arguments in favour of, or against the death penalty.</li> <li>4. To have reasonable understanding of the steps taken to reform the prison system and the modern concepts of reformation and reintegration of children who come in conflict with the law;</li> <li>5. To appreciate the importance of safeguarding the rights of victims of crime.</li> </ol>
V	IX	Traditional Knowledge, Farmers' and Breeders' Rights	<ol style="list-style-type: none"> <li>1. Knowledge of Protection of Plant Varieties and Farmers' Rights Act, Biological Diversity Act and Laws on Traditional Knowledge in international perspective through major international instruments.</li> <li>2. Analyze the Indian legislations including Protection of Plant Varieties and Farmers' Rights Act, Biological Diversity Act and Laws on Traditional Knowledge and their application.</li> <li>3. Analyze the Implications of International IPR Regime on Indian laws relating to Protection of Plant Varieties and Farmers' Rights and Traditional Knowledge.</li> <li>4. Explain the relevant contemporary issues relating to Protection of Plant Varieties and Farmers' Rights Act and Laws on Traditional Knowledge.</li> </ol>
V	IX	IPR Management	<ol style="list-style-type: none"> <li>1. The students will be able to undertake due diligence of IP transactional matters.</li> <li>2. The students will be aware to dissect and draft different agreements related to IP in commercial sectors.</li> <li>3. The students will be in a position to advice clients related to management issues of IP.</li> </ol>
V	IX	White Collar Crime & Systematic and Financial fraud	<ol style="list-style-type: none"> <li>1. After the completion of the course, the students will be able to:</li> <li>2. Understand and work on the different aspects of white collar crimes.</li> <li>3. Analyze and criticize the various elements of criminality as exist under these different kinds of white collar crimes.</li> </ol>



			4. To be able to legally and logically correlate between different legal domains such as tax and crimes, technology and crimes among others.
V	X	Direct taxation with respect to Business	<ol style="list-style-type: none"> <li>1. To able to understand how corporate are taxed in India.</li> <li>2. To able to understand how business restructuring are taxed.</li> <li>3. To able to understand cross border taxation.</li> </ol>
V	X	IPR in Pharma Industry	<ol style="list-style-type: none"> <li>1. The Law of Patents with a Special Focus on Pharmaceuticals in India represents the fascinating interface between science and law.</li> <li>2. As a techno-legal document, a patent specification embodies the challenges of both science and law in that it seeks to protect the rights in an invention and explain the scientific advancement it makes.</li> <li>3. The essential role that law and state play in controlling science law medicine.</li> </ol>
V	X	Health Law	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. Understand why there is a need for strong public health laws in India.</li> <li>2. Understand how medical institutions and professionals are accountable.</li> <li>3. Identify the key areas of law and medicine where legislation is required.</li> <li>4. Understand the nuances of the profession and the landmark cases that have evolved over time.</li> </ol>
V	X	Legislative Drafting	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. Identify and apply principles and techniques of legislative drafting effectively in a practical setting.</li> <li>2. Appreciate and understand the process of legislation in a parliamentary system, various participants and factors that influence the legislative process.</li> <li>3. Understand the structure and arrangement of legislations, standard drafting conventions, and stylistic devices in the drafting of legislations.</li> <li>4. To appreciate the importance of language in legislation for social reform and empowerment of marginalized sections in society.</li> </ol>
V	X	Citizenship and Immigration Law	<p>After completion of the course, students would be able to:</p> <ol style="list-style-type: none"> <li>1. Acquire the ability to think in moral, ethical and legal terms about citizenship, integration of</li> </ol>

			<p>immigrants, irregular migrants and admission of refugees.</p> <ol style="list-style-type: none"> <li>2. Being able to understand how the world-historical events alter predominant views on matters of citizenship and immigration.</li> <li>3. Understand the relationship between citizenship and immigration via legal provisions and important case laws.</li> </ol>
V	X	Women & Criminal Law	<ol style="list-style-type: none"> <li>1. After completion of the course, students would be able to:</li> <li>2. Develop acquaintance with the Constitutional Provisions and Provisions under other laws for protection of Women.</li> <li>3. Analyse various Offences committed against Women and the laws to protect them from the same.</li> <li>4. Comprehend the structural framework and functioning of various Laws and Acts which focus on protection of Women.</li> </ol>